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A CAUSATIVE MATRIX APPROACH TO MOBILITY  
STUDIES

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# A Causative Matrix Approach to Mobility Studies

by Barry Bye and John Hennessey

## I. Introduction

Markov models have been widely used for the analysis and prediction of shifts in population distribution over time. The point of departure for most of these analyses has been the finite state, time stationary Markov chain. The usual Markov chain model has, however, been shown to be inadequate for most social science applications. The principle failure of this model is exhibited in the notion of empirical regularity (see for example Coleman [3], Singer and Spilerman [16]).

Proposed alternatives to the stationary Markov chain models have taken various directions depending on the presumed reason for the empirical regularity. Coleman [3], Lazarsfeld and Henry [9], and Wiggins [18] have considered the effects of response variability as the source of the empirical regularity. Population heterogeneity as a source has been discussed starting with Blumen, Kogan and McCarthy [1] and furthered by Spilerman [17] and Singer and Spilerman [14]. A recent publication by Singer and Spilerman [15] has focused on continuous time stationary models as a possible alternative to the discrete time Markov chain.

This paper presents a particular kind of discrete time nonstationary Markov chain. Such chains will be built using a mathematical quantity called a causative matrix. Causative matrices have been found useful

in the analysis and prediction of certain consumer purchasing processes [10, 11] and in the analysis of sequences of stochastic matrices derived from cohort data [4].

Section II of the paper defines the notions of a causative and strongly causative matrix and presents the constant causative matrix model.

Section III relates the causative matrix model to an empirical regularity which occurs in many social science data. Section IV discusses a possible variation of the model. Section V presents directions for future research.

## II. The Causative Matrix

To be best of our knowledge, the notion of a causative matrix originated with Benjamin Lipstein [10]. Lipstein was interested in the consumer purchasing process and the ability to detect stability in the market place after the introduction of a new brand or after a large advertising campaign. Given a sequence of stochastic matrices  $R_1, R_2, \dots, R_k \dots$  with states representing brand preference, Lipstein defined the  $i$ th causative matrix,

$$C_i = R_i^{-1} R_{i+1} \quad \text{when } R_i^{-1} \text{ exists.} \quad (\text{See [11]})$$

Thus, causative matrices are a way of accounting for observed nonstationarity in the transition probabilities. These matrices can then be used for prediction purposes.

Following Lipstein's lead, we have chosen to define causative matrices with respect to nonsingular stochastic matrices as follows:

Definition 1: Let  $C$  be an  $n \times n$  matrix.  $C$  is causative if there exists a nonsingular, stochastic matrix  $R$  such that  $RC$  is stochastic.

It can be shown that the rows of a causative matrix,  $C$ , must sum to one; and, therefore, 1 is an eigenvalue of  $C$ . However, the entries of  $C$  need not be greater than or equal to zero, so, although all stochastic matrices are causative, there are many nonstochastic matrices which are also causative.

When viewed as a linear transformation of  $E_n$ ,  $n$  dimensional euclidean space, a causative matrix has specific algebraic properties. The hyperplanes  $x_1 + x_2 + \dots + x_n = k$  of  $E_n$  are invariant under  $C$  and all eigenvectors of  $C$  corresponding to non-unit eigenvalues must be in the plane  $x_1 + x_2 + \dots + x_n = 0$ . These and other properties concerning convergence of  $\lim_{t \rightarrow \infty} C^t$  have been presented by Hennessey and Bye [6].

Necessary and sufficient conditions for a matrix to be causative, in terms of its entries, have been given by Hennessey and Bye [7]. They can be stated as follows:

Theorem 2: A matrix  $C$  is causative if and only if there exists a positive vector,  $r$ , such that  $rC$  is positive in all entries except those corresponding to zero columns of  $C$ .

There are ways to test for the existence of such an  $r$  vector in terms of the entries of  $C$  alone (see [7]).

It is interesting to consider the following situation: Given a nonsingular, stochastic matrix  $R$  and a matrix  $C$  which is causative with respect to  $R$ , consider the sequence  $R, RC, RC^2, \dots, RC^t, \dots$ . If these matrices are all stochastic, one can consider the nonstationary Markov chain so generated. Thus, it is interesting to consider those causative matrices for which such a chain can be constructed, and we have the following definition.

Definition 3: Let  $C$  be a causative matrix, then  $C$  is strongly causative if there exists a nonsingular stochastic matrix  $R$  such that  $RC^t$  is stochastic for all  $t$ .

A full statement of necessary and sufficient conditions (given in [7]) is beyond the scope of this paper. However, to give some feeling for the nature of the restrictions, we state two of the necessary conditions:

Theorem 4: If  $C$  is strongly causative then;

1. All eigenvalues of  $C$  are less than or equal to one in absolute value, and
2. All eigenvalues equal to one in absolute value are not linked in the Jordan form of  $C$ .

These conditions insure that no entry of  $C^t$  and thus of  $RC^t$  becomes indefinitely large in absolute value (which would make entries of  $RC^t$  greater than 1 or less than 0 and thus makes  $RC^t$  nonstochastic).

Given a matrix  $C$  which is strongly causative it is shown in [7] that one can construct nonsingular, stochastic matrices,  $R$ , such that  $C$  is strongly causative with respect to  $R$ . The question then naturally arises: Given an  $R$  and a  $C$ ; is  $C$  strongly causative with respect to this particular  $R$ ? This problem is, at present, unsolved and is the subject of current research.

Given an  $R$  and a  $C$  which is strongly causative with respect to  $R$ , we consider the nonstationary chain:  $\{R, RC, RC^2, \dots\}$ .

We then construct the  $t$  step transition matrix,  $T_t = P(o, t)$ , where

$$T_t = RRCRC^2 \dots RC^{t-1} = \prod_{k=0}^{t-1} RC^k.$$

Then, given an initial state vector,  $s$ , we consider the convergence properties of  $\{sT_t\}$  as  $t \rightarrow \infty$ .

Necessary and sufficient conditions for the convergence of  $T_t$  for two state chains have been given by Harary, Lipstein, and Styan [5]. Their results, however, could not be generalized to chains with more than two states. Pullman and Styan [13] and Bye and Hennessey [2] have presented some partial results for  $n$  state chains. Necessary and sufficient conditions for the convergence of  $T_t$  are shown in [2] in the special case where  $R$  and  $C$  have the same canonical basis and structure of the Jordan form.

Both papers contain the following result:

Theorem 5: Let  $C$  be a convergent strongly causative matrix with respect to  $R$ . Let  $C$  also be such that there is only one eigenvalue of  $C$  equal to 1 and let  $v$  be its eigenvector normalized to lie in the plane  $x_1 + x_2 + \dots + x_n = 1$ , then  $\lim_{t \rightarrow \infty} T_t = V$  where  $V$  is a matrix with all rows equal to  $v$ .

In this case, the process loses memory with all initial distribution vectors converging to  $v$ .

#### IV. An Empirical Regularity

Many authors have noted that social mobility data often yields the following kind of empirical regularity. Given an observed one step transition matrix  $P = P(0,1)$  and an observed  $k$  step transition matrix  $P(0,k)$ , the diagonal entries of  $P(0,k)$  have the property that they are greater than the diagonal entries of  $P^k$ . This means that the probability of being in the same state after  $k$  time periods is larger than that predicted by the stationary chain with  $P(0,1)$  as its transition matrix. To translate this property into more tractable (though not quite equivalent) form, we define

$\text{trace } P(0,k) \geq \text{trace } P^k$  to be the empirical regularity property.

We will be interested in developing certain properties about the trace of  $k$ -step transition matrices generated by certain kinds of causative matrices. In order to do this without too much complexity, we will place certain mild restrictions on the stochastic  $R$ 's and causative  $C$ 's which we have been discussing in previous sections.



Following the work done by McKenzie [12] we will be interested in stochastic matrices  $R$  with "dominant diagonals."

Definition 7: An stochastic matrix  $R = (r_{ij})$  has a dominant diagonal (d.d.) if  $r_{ii} \geq \sum_{j \neq i} r_{ij}$  for all  $i$ .

Such matrices are frequently encountered in social mobility data.

They have the following property: (see [12] for details).

Theorem 8: If a stochastic matrix  $R$  has a d.d. then

1.  $R$  is non-singular
2. All eigenvalues of  $R$  have positive real parts.

In the following discussion we will restrict ourselves to stochastic matrices,  $R$ , which have a d.d. For simplicity, we will also assume that  $R$  has a full set of eigenvectors.

First, it should be noted that if  $R$  has a d.d. and  $R$  and  $C$  satisfy the hypothesis of Theorem 5, then

$$\text{tr}(\lim_{t \rightarrow \infty} R^t) = \text{tr}(\lim_{t \rightarrow \infty} T_t) = 1.$$

Also, all strongly causative  $C$ 's, which we have observed empirically have generated chains where  $\text{trace } T_t < \text{trace } R^t$  and, therefore, do not have the empirical regularity property.

However, there is a class of causative (but not strongly causative) matrices which do have interesting properties with respect to empirical regularity. Consider the following situation:

Let  $R$  be a stochastic matrix with d.d. where

$$(9) \quad R = V^{-1} \Lambda V$$

Where  $V$  contains the eigenvectors of  $R$  in the rows and

$$\Lambda = \begin{pmatrix} 1 & & & \\ & \lambda_2 & & \\ & & \ddots & \\ & & & \lambda_n \end{pmatrix}$$

where the eigenvalues  $\lambda_i$  are real and  $0 < \lambda_i < 1$  for all  $i$ .

Let  $C$  be causative with respect to  $R$  and

$$C = V^{-1} \Gamma V$$

$$(10) \quad \text{where } \Gamma = \begin{pmatrix} 1 & & & \\ & \gamma_2 & & \\ & & \ddots & \\ & & & \gamma_n \end{pmatrix}$$

$\gamma_i$  is real and  
 $\gamma_i > 1$  for all  $i$ .

(That is,  $C$  and  $R$  have the same eigenvectors).

Then, we have the following theorem.

Theorem 11. Given an  $R$  and  $C$  with properties (9) and (10) respectively, the trace of  $T_t = RRC \dots RC^{t-1}$  is greater than trace  $R^t$  for all  $t$ .

Proof:  $T_t = RRC \dots RC^{t-1} = R^t C^{(t/2)(t-1)} = V^{-1} \Lambda^t \Gamma^{t/2(t-1)} V$ .

Therefore,  $\text{tr}(T_t - R^t) = \text{tr} \Lambda^t \left( \Gamma^{t/2(t-1)} - I \right) > 0$  for all  $t$ .

QED

Thus, in particular, for all  $t$  for which  $RC^t$  is stochastic,  $T_t$  is stochastic and exhibits the empirical regularity mentioned above.

Although the restriction of  $C$  to have the same eigenvectors of  $R$  appears to be severe, we have had some success in fitting such  $C$ 's to observed data. The data in table 1, taken from [8, table 1] show that the one step matrices can be fitted fairly well even with the eigenvectors for  $C$  fixed to be the same as those for  $R_4$ . The fitting procedure chooses the four non-unit eigenvalues for  $C$  which minimize the sums of squared deviations from  $R_5$ , subject to the constraints that each estimated eigenvalue be greater than 1.

Thus, it seems reasonable that one can fit  $C$  to insure that  $T_t$  has this empirical regularity and we have a model that warrants consideration for social mobility processes.

#### IV. A Variation of the Causative Matrix Model

When considering causative matrices with properties specified in (10), we note that, by Theorem 4, such causative matrices cannot be strongly causative. In this case it is useful to consider the matrix  $R^{**} = RC^{t_0}$  where  $t_0$  is chosen such that one or more entries of  $RC^t$  first become negative ( $t_0$  is not necessarily integral).  $R^{**}$  is a limiting value of  $RC^t$  in the sense that the process is moving toward  $R^{**}$  as a boundary value. (In table 1 the estimated  $R^{**}$  seems more realistic than the actual  $R^{**}$ .)

We also note that such causative matrices will move the rows of  $R$  faster and faster as  $t$  gets larger.

A variation of the constant causative matrix model is to consider a sequence of causative matrices  $C_1, \dots, C_k, \dots$  with the properties:

1.  $V$  is the constant eigenvector matrix for all  $C_i$ .
2. The nonunit eigenvalues for all  $C_i$  are real and greater than one so that

$$T_t = R^t \prod_{j=1}^{t-1} C_j^{t-j-1} \text{ has the empirical regularity property.}$$

3.  $R, RC_1, RC_1 C_2, \dots \rightarrow R^*$ , stochastic for some  $R$  where

$$R = V^{-1} \Lambda V$$

We then have:

Theorem 12:  $\lim_{t \rightarrow \infty} T_t = \lim_{t \rightarrow \infty} R^t$

Proof:  $T_t = RRC_1RC_2 \dots RC_1 \dots C_{t-1} = V^{-1} \Lambda^t \prod_{j=1}^{t-1} \Gamma_j^{t-j-1} V$

where  $\Gamma_i$  is the diagonal matrix of eigenvalues for  $C_i$ ,

But  $\Lambda^t \prod_{j=1}^{t-1} \Gamma_j^{t-j-1} \rightarrow \begin{pmatrix} 1 & 0 & \dots & 0 \\ 0 & \bigcirc & & \\ 0 & & \bigcirc & \\ 0 & & & \bigcirc \end{pmatrix}$  as  $t \rightarrow \infty$

QED

Thus, we have that the long run distributions for both stationary and nonstationary models are the same, with the nonstationary model taking the "high road" with respect to the empirical regularity mentioned in section III.

## V. Future Research

The nonstationary chains we have discussed have the property that

$\lim_{t \rightarrow \infty} T_t (= \lim_{t \rightarrow \infty} P(0,t))$  has trace equal to 1. An attempt to construct

models where  $\text{tr} \left( \lim_{t \rightarrow \infty} P(0,t) \right) > 1$ , has led to the following formulation for  $P(0,t)$ .

Suppose  $P(0,1) = V^{-1} \Lambda V$  let

$$P(0,t) = V^{-1} \begin{pmatrix} 1 & 0 & 0 \\ 0 & \lambda_1^t \alpha_1(t) \\ 0 & & \lambda_2^t \alpha_2(t) \end{pmatrix} V$$

where  $\alpha_i(1) = 1$

$\alpha_i(t) > 1$  for all  $i$  and  $t$

and  $\lambda_i^t \alpha_i(t) \rightarrow \alpha_i^*$  in such a way that  $V^{-1} \begin{pmatrix} 1 & & & \\ & \alpha_1^* & & \\ & & \ddots & \\ & & & \alpha_n^* \end{pmatrix} V$  is stochastic.

$P(0,t)$  then describes a  $t$  step transition matrix which guarantees empirical regularity and in general,  $\text{tr} \lim_{t \rightarrow \infty} P(0,t) > 1$ .

The relationship of this formulation of  $P(0,t)$  to certain classes of mover/stayer and other heterogeneous models by specific parameterizations of  $\alpha_i(t)$  is currently underway.



TABLE 1--continued

<u>Actual</u>					<u>Estimated</u>				
					$R_4C^2$				
.633	.048	.068	.132	.119	.643	.060	.092	.107	.097
.075	.483	.101	.226	.115	.060	.511	.128	.209	.091
.166	.071	.446	.207	.109	.170	.070	.459	.186	.113
.045	.023	.018	.779	.133	.064	.041	.032	.753	.108
.118	.065	.079	.076	.641	.162	.069	.067	.142	.559
					$R_4C^3$				
.675	.044	.062	.116	.103	.691	.065	.104	.074	.067
.075	.513	.097	.215	.099	.051	.560	.143	.186	.060
.161	.070	.476	.200	.092	.166	.069	.496	.168	.101
.023	.014	.013	.829	.121	.055	.044	.038	.785	.078
.048	.025	.033	.055	.839	.133	.034	.018	.142	.677
					$R_4^{**}$				
.698	.042	.059	.108	.093	.704	.064	.108	.067	.057
.075	.529	.096	.210	.089	.047	.573	.147	.179	.054
.160	.070	.492	.197	.081	.164	.068	.504	.164	.099
.012	.009	.011	.855	.113	.054	.045	.040	.791	.071
.003	.000	.003	.030	.964	.126	.024	.000	.144	.708



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